

**BLACKHAWK ARCHERS OF LA CROSSE WISCONSIN, INC.**  
**ANNUAL MEETING – MARCH 4, 2012 6:00 PM**  
**LA CROSSE ARCHERY**  
**ONALASKA, WI**

Present at the meeting: Jon Powell, Keith Rosenthal, Laura Rosenthal, Anthony Schmidt, Ron Schmidt, Jean Smith, Larry Smith, Dan Dahle, Laura Hammes, Todd Hammes, Jane Bangsberg, Burt Bangsberg, Dave Halvorson.

Meeting was called to order by President Jon Powell.

**Minutes of the February 20, 2011 meeting** were submitted and reviewed. Motion to accept the minutes by Anthony Schmidt, second by Dan Dahle. Motion passed.

**President's Report by Jon Powell:** Lower workday turnout hindered the roof project. The roof leaks, it needs to be replaced. Dan Dahle kept the course in excellent shape in 2011. Many clubs in the southern part of the state have sign ups and required work hours. Some even provide a possible \$50 gift card as an incentive. Dave Halvorson suggested that we need a post on the clubhouse telling people what projects need to be done. Larry Smith suggested a poster with a membership calendar of events, noting the Fridays before all shoots as a work day. Larry Smith made a motion to create membership duty signs by the practice range and Range Rules signs. Anthony Schmidt volunteered to get the signs and post them accordingly. Discussion regarding the roofing project progressed. It was decided that June 29 – July 1 would be the weekend the roofing would be done.

**Treasurer's Report by Laura Rosenthal:** Review of account balances and 2011 income and expenses. Motion to accept the Treasurer's report by Jean Smith, second by Ron Schmidt. Motion passed. Please refer to the attached report handout for detail.

**Range Captains Report by Ron Schmidt:** Overall range upkeep went well last year. There may be a need for some more new bales this year. We won't know for sure until spring. Motion made to purchase up to 30 bales as needed made by Anthony Schmidt, seconded by Dan Dahle. Motion passed. Ron Schmidt will make the purchase, but will contact the West Salem Rod & Gun Club and the Ettrick Club to add to the order for best pricing. Range projects for 2012 include the following: 1) Target #27 on the backside of the range needs to be repaired and replaced so we are shooting toward a screen that is set at a safe angle. Jeff Summerfeld has offered to mow the lower areas of the range prior to shoots. Motion made by Larry Smith, seconded by Dan Dahle to accept the Range Captains Report. Motion passed.

Workdays were set for the Friday afternoon prior to each 3D shoot as well as the Sunday afternoons following these shoots as well as each Saturday in April. The discussion regarding the replacement of the clubhouse roof continued. Funding for this project was approved at the 2011 board meeting. Weather and volunteers permitting the roof will be replaced in 2012 and should funding allow, enclosure of the table area.

Summer League was discussed. There would be a Six week league beginning May 23<sup>rd</sup> and run for 6 weeks on Wednesdays. Format would be one week spots and the next. There was discussion about developing a Youth League. A suggestion was made that we pair up with the La Crosse County 4H and advertise with the 4H and area Park & Rec Departments. To begin this process, a Youth Day was planned to promote shooting and potentially building toward a Youth League. Ron Schmidt made a suggestion to have this Youth Day on June 9<sup>th</sup> from 9am – Noon, for children ages 8 to 14.

Discussion then moved to providing an award for those who shoot all of Blackhawk's 3D shoots. We would track all who shoot all three shoots, and draw a winner for a \$50 gift card to La Crosse/Sparta Archery and a \$50 gift card to Blackhawk. Larry Smith made a motion to institute this award, seconded by Anthony Schmidt, motion passed.

Anthony Schmidt then made a motion that Membership fees in 2012 remain the same as 2011. Ron Schmidt seconded this motion which was then passed.

A Club Appreciation Picnic was scheduled for August 19<sup>th</sup> at 12.30 pm. The club will supply the meat, and everyone else should bring a dish to pass. This picnic will be for members only and there will be a novelty shoot.

#### **ELECTION OF OFFICERS:**

**Summer League Captain:** Larry Smith – Nominated by Ron Schmidt, Second by Keith Rosenthal – passed

**Range Captains:** Ron Schmidt, Dan Dahle and Brett Welch – Nominated by Larry Smith, Second by Keith Rosenthal – passed.

**Secretary/Treasurer:** Laura Rosenthal - Nominated by Larry Smith, Second by Keith Rosenthal – passed.

**Vice President:** Ron Schmidt - Nominated by Larry Smith, Second by Keith Rosenthal – passed.

**President:** Jon Powell - Nominated by Larry Smith, Second by Keith Rosenthal – passed.

After the election of officers, Dan Dahle made a motion to adjourn the meeting. Seconded by Ron Schmidt.

**Blackhawk Archers of La Crosse Wisconsin, Inc.**  
**Profit & Loss**  
 January through December 2011

	<u>Jan - Dec 11</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Concession Income	1,037.95
Interest Income	61.63
Membership Fee Income	1,455.00
Miscellaneous Income	600.00
Shoot Income	1,748.00
Summer League Income	570.00
WCFAL Income	<u>174.50</u>
<b>Total Income</b>	5,647.08
<b>Cost of Goods Sold</b>	
Award Expense	284.79
Concession Expense	717.89
Shoot Expense	400.00
WCFAL Shoot Expense	<u>203.50</u>
<b>Total COGS</b>	<u>1,606.18</u>
<b>Gross Profit</b>	4,040.90
<b>Expense</b>	
<b>Business Expenses</b>	
Business Reg	<u>10.00</u>
<b>Total Business Expenses</b>	10.00
<b>Operations</b>	
Website Expe	<u>59.40</u>
<b>Total Operations</b>	59.40
<b>Other Types of Expenses</b>	
Insurance - Li	710.00
Property Insu	<u>460.00</u>
<b>Total Other Types of Expens</b>	1,170.00
Real Estate Taxes	1,648.68
Repairs & Maintenance & B:	462.80
Utilities	<u>149.91</u>
<b>Total Expense</b>	<u>3,500.79</u>
<b>Net Ordinary Income</b>	<u>540.11</u>
<b>Net Income</b>	<u><u>540.11</u></u>

Blackhawk Archers of La Crosse Wisconsin, Inc.

Balance Sheet

December 31, 2011

	<u>Dec 31, 11</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
USB Checking	3,659.69
USB Money M	<u>11,094.90</u>
<b>Total Checking/Savings</b>	<u>14,754.59</u>
<b>Total Current Assets</b>	14,754.59
<b>Fixed Assets</b>	
Buildings - Clubhouse	13,300.00
Land - Operating	<u>89,100.00</u>
<b>Total Fixed Assets</b>	<u>102,400.00</u>
<b>TOTAL ASSETS</b>	<u><u>117,154.59</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
Opening Balance Equity	117,182.48
Retained Earnings	-10.00
Net Income	<u>540.11</u>
<b>Total Equity</b>	<u>117,712.59</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>117,712.59</u></u>

## BLACKHAWK TREASURER'S REPORT EFFECTIVE 12/31/2011

### Checking Account Balances:

January 1, 2011	\$3,749.21
December 31, 2011	\$3,749.21

### Money Market Account Balances

January 1, 2011	\$11,033.27
December 31, 2011	\$11,033.27

### Real Estate Taxes

2008:	\$1,629.64
2009:	\$1,619.24
2010:	\$1,648.68
2011:	\$1,656.80

### Membership

<b>YEAR</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
FAMILY/LIFE MEMBERSHIPS	62	60	47	38
INDIVIDUAL MEMBERSHIPS	30	40	31	20
YOUTH MEMBERSHIPS	2	1	2	0
CORPORATE MEMBERSHIPS	5	7	3	1
<b>TOTAL MEMBERSHIPS</b>	<b>99</b>	<b>108</b>	<b>83</b>	<b>59</b>